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Exam : **1z0-1077-24**

Title : Oracle Order Management
Cloud Order to Cash 2024
Implementation Professional

Vendor : Oracle

Version : DEMO

NO.1 Which statement is NOT true regarding the Managing Units of Measure setup task?

- A.** If you want to transact items in units of measure that belong to classes other than their primary UOM class, you must define conversions between the base units of measure in different UOM classes.
- B.** A unit of measure conversion is a mathematical relationship between two different units of measure.
- C.** You must define Unit of measure class with a base unit of measure.
- D.** Conversions between classes are unique for each item, whereas the conversion rate varies for intraclass unit of measure.

Answer: D

Explanation:

Conversions between classes are unique for each item, whereas the conversion rate varies for intraclass unit of measure.

This statement is not true because conversions between classes are not unique for each item, but are common across all items in the same item class¹. The conversion rate does not vary for intraclass unit of measure, but is fixed at 1:12. A unit of measure class is a group of units of measure that share a common base unit of measure, such as length, weight, or volume³. You must define a unit of measure class with a base unit of measure before you can define other units of measure in the same class⁴. A unit of measure conversion is a mathematical relationship between two different units of measure, such as 1 inch = 2.54 centimeters. You must define conversions between the base units of measure in different unit of measure classes if you want to transact items in units of measure that belong to classes other than their primary unit of measure class.

References:

- * Unit of Measure Class Conversions
- * Unit of Measure Class
- * Unit of Measure Class
- * Unit of Measure Class
- * [Unit of Measure Conversion]
- * [Unit of Measure Class Conversions]

NO.2 Your client sells thumb drives. Their pricing for Customer X is \$15 for 1 thumb drive or \$60 for a box of 5.

Which price setup will achieve the desired price?

- A.** 1 Price List line for \$15/ea and the primary UOM check box deselected. Have the user override it if the customer orders over 5.
- B.** 2 Price List lines: one for \$15/ea and the other for \$12/ea. The primary UOM check box is deselected on both.
- C.** 1 Price List line for \$15/ea and the primary UOM check box is selected.
2 Price List lines: one for \$15/ea and the other for \$60/box. The primary UOM check box is deselected on both.
- D.** 2 Price List lines: one for \$15/ea and the other for \$60/box. The primary UOM check box is selected on both.

Answer: D

Explanation:

In Oracle Order Management Cloud Order to Cash, you can set up pricing for products based on

different units of measure (UOM). In this case, you would create two price list lines: one for the individual thumb drive priced at \$15 each, and another for a box of thumb drives priced at \$60 per box. The primary UOM check box should be selected on both lines to indicate that these are the primary units of measure for pricing¹².

References:

- * Quick Start for Setting Up Order-to-Cash
- * How Order-to-Cash Works in Order Management

NO.3 Claims must be reviewed by an owner before they can be approved and exported as extracts. Which two can be valid claim owners?

- A. Product Specialist
- B. Financial Analyst
- C. Payables Clerk
- D. Purchasing Agent
- E. Supplier Contact

Answer: A B

NO.4 Your company, which is a global major in farming equipment, has products ranging from make-to-stock fast moving items, assembled-on-demand items, and complex configurable items with manufacturing plants and distribution centers spread across the US, Europe, and China. The company is deploying Oracle Cloud Order Management, and wants to evaluate the different promising modes that are possible through cloud Global Order Promising for its products.

Which three promising modes are possible through GOP for the company's products? (Choose three.)

- A. lead times
- B. infinite availability
- C. global availability
- D. zone-based availability
- E. supply chain availability

Answer: A B E

Explanation:

<https://docs.oracle.com/en/cloud/saas/supply-chain-management/r13-update17d/fascp/manage-order-promising-rules.html#FASCP1127104> ATP Rule Promising Modes: ExplainedThe promising mode of an available-to-promise (ATP) rule determines which set of attributes the order promising logic evaluates when determining ATP results. When creating an ATP rule on the Manage ATP Rules page, the first thing that you must specify is which of the three promising modes is applicable to the ATP rule.

These are the three promising modes:

Supply chain availability search

Lead time based

Infinite availability based

NO.5 In Configurator Cloud, which response best defines an Explicit statement within Constraint Definition Language?

- A. Multiple statements in a rule definition must be separated from one another with a comma (,).
- B. Iterator statements can use local variables that are bound to one or more iterators over

collections.

- C.** Explicit statements express relationships among explicitly identified participants and restrict the execution of the rule to those participants and the model containing those participants.
- D.** In an implicit statement, you must identify each node and attribute that participates in the rule by specifying its location in the model structure.

Answer: C

Explanation:

Constraint Definition Language (CDL) is a language that you use to create configurator rules in Configurator Cloud. CDL supports two types of statements: explicit and implicit. An explicit statement is a type of statement that specifies the exact nodes and attributes that participate in the rule, and limits the scope of the rule to those nodes and attributes and the model that contains them. An explicit statement uses the dot (.) notation to identify the location of the nodes and attributes in the model structure. For example, the following rule is an explicit statement:

```
Model1.Feature1.Option1 IMPLIES Model1.Feature2.Option2
```

This rule means that if Option1 of Feature1 is selected in Model1, then Option2 of Feature2 must also be selected in Model1. The rule only applies to Model1 and its nodes and attributes.

References:

* Overview of Constraint Definition Language

NO.6 A furniture retailer wants its online buyers to first choose their underlying need, which will then direct them to the related list of accessories and product parts of the configurable furniture product. The retailer intends to do this by presenting standard questions to the online buyers on their needs, and then presenting the related list of accessories and parts through dynamic user interfaces.

What step is required to enable this feature?

- A.** Add a supplemental structure to the root node of the item-based model in the workspace area of the Configurator.
- B.** Add a supplemental structure to the option classes of the item-based model in the workspace area of the Configurator.
- C.** Add a supplemental structure to the root node of the item-based model in Fusion Product Hub, and then import it into the Configurator.
- D.** Add a supplemental structure at the option class level for each model product in Fusion Product Hub, and then import it into the Configurator.

Answer: A

NO.7 Which three mandatory setups must be performed to create a purchase request for sales orders that will be fulfilled by a drop ship supplier?

- A.** Select the Customer Sales Order Fulfillment check box under the Procurement offering.
- B.** Define a sourcing rule of type Buy with a supplier and supplier site.
- C.** Specify the preparer name in the Order Management parameters.
- D.** Select the "Use Customer sales order" check box in the Group Requisitions section in the blanket purchase agreement.
- E.** Create a business rule in Supply Chain Orchestration.

Answer: A B D

Explanation:

To create a purchase request for sales orders that will be fulfilled by a drop ship supplier, you need to perform the following mandatory setups1:

* Select the Customer Sales Order Fulfillment check box under the Procurement offering. This enables the drop ship functionality in Procurement, which allows you to create purchase orders from sales orders and send them to the supplier who will ship the goods directly to the customer2.

* Define a sourcing rule of type Buy with a supplier and supplier site. This enables Global Order Promising to determine the best supplier and supplier site to fulfill the sales order based on the sourcing rules. You need to specify the item, the supplier, the supplier site, the allocation percentage, and the priority for the sourcing rule3.

* Select the "Use Customer sales order" check box in the Group Requisitions section in the blanket purchase agreement. This enables Procurement to group the requisition lines by the customer sales order number when creating the purchase order. This ensures that the purchase order contains the same information as the sales order, such as the customer name, address, and contact details4.

References:

- * How Drop Ship Works in Order Management
- * Set Up Drop Ship in Order Management
- * Define Sourcing Rules
- * Create Blanket Purchase Agreements

NO.8 In a Cloud Order Management implementation, a customer has order capture and fulfillment systems located across the globe. The customer would like to ensure that the time zone is reflected in each transaction based on the location of the entity.

What step is required in order to achieve this business requirement?

- A.** Select the time zone when importing a transaction to the Order Management System.
- B.** Select the time zone in user preferences when entering a transaction.
- C.** Select the time zone by using the profile option in the Functional Setup Manager,
- D.** Select the time zone during the configuration of the Source system.

Answer: B

Explanation:

<https://docs.oracle.com/cloud/fare18/common/OAIMP/F1114493AN29A3B.htm>

NO.9 You are implementing Oracle Cloud Pricing for a Fortune 500 hi-tech components distributor who operates on wafer thin margins.

Identify a pricing rule associated with a pricing strategy that can be used for evaluating the margin.

- A.** Currency conversion lists
- B.** Cost Lists
- C.** Discount Lists
- D.** Price Lists
- E.** Shipping charge lists

Answer: B

NO.10 Your organization has critical requirements for maintaining the supply of volatile, high-demand items to your customers. Global Order Promising can support this requirement through a multilevel allocation feature for allocating supplies for high-demand items with constrained

availability.

How many user-defined segment hierarchies does this feature support?

- A. Two
- B. Three
- C. Four
- D. Unlimited

Answer: C

NO.11 Which change mode takes a snapshot of the following stages?

. When the orchestration process starts

When a change order is received at an orchestration process step

- A. Simple
- B. Incremental
- C. Advanced
- D. None

Answer: C

Explanation:

* Change mode is the way that Order Management handles changes to sales orders during the orchestration process. Change mode determines when Order Management takes a snapshot of the orchestration process and how it applies changes to the fulfillment lines¹

* Simple change mode takes a snapshot only when the orchestration process starts. It applies changes to all fulfillment lines regardless of their status¹

* Incremental change mode takes a snapshot only when the orchestration process starts. It applies changes only to the fulfillment lines that are not yet completed¹

* Advanced change mode takes a snapshot when the orchestration process starts and when a change order is received at an orchestration process step. It applies changes to the fulfillment lines based on the snapshot and the current status of the lines¹

* None change mode does not take any snapshot and does not apply any changes to the fulfillment lines¹

* Therefore, the correct answer is C. Advanced, because it is the only change mode that takes a snapshot of the following stages: when the orchestration process starts and when a change order is received at an orchestration process step.

References:

1: Change Mode

NO.12 Your client, a furniture retailer, wants their online customers to first choose their primary need, which will then direct them to a related list of accessories and product components of the configurable furniture product.

Your client plans to achieve this by first presenting predefined questions to online customers, and then based on their needs, present them with the related list of accessories and parts through dynamic user interfaces.

What configuration must you implement to achieve this requirement?

- A. Add a supplemental structure to the option classes of the item-based model in the workspace area of the Configurator.
- B. Add a supplemental structure to the root node of the item-based model in the workspace area of

the Configurator.

C. Add a supplemental structure at the option class level for each model product in Fusion Product Hub, and then import it into the Configurator.

D. Add a supplemental structure to the root node of the item-based model in Fusion Product Hub, and then import it into the Configurator.

Answer: B

Explanation:

Add a supplemental structure to the root node of the item-based model in the workspace area of the Configurator.

A supplemental structure is a set of predefined questions that you can use to guide customers through the configuration process. You can add a supplemental structure to the root node of the item-based model in the workspace area of the Configurator, and then associate it with a dynamic user interface. This way, the Configurator will display the questions to the customers before showing them the list of accessories and parts that match their needs¹.

References:

* How Supplemental Structures Work in Configurator

* How Item-Based Models Work in Configurator

NO.13 A customer has a product which they bill monthly.

Which price type would they use for this?

A. One Time

B. Quarterly

C. Monthly

D. Recurring

E. Subscription

Answer: E

NO.14 Your client's implementation of Order Management Cloud requires multiple external systems to be integrated, including order capture systems and fulfillment systems. You can achieve much of this by utilizing web services.

Which attribute is NOT required when registering a web service on the Manage Web Service Details page?

A. Connector description

B. Connector URL

C. Username and password

D. Order Information Service

E. Connector name

Answer: D

Explanation:

Order Information Service is not an attribute that is required when registering a web service on the Manage Web Service Details page. Order Information Service is a predefined web service that provides order information to external systems, such as order status, order details, and order changes¹. To register a web service on the Manage Web Service Details page, you must provide the following attributes²:

- * Connector name: A unique name that identifies the web service.
- * Connector description: A brief description of the web service and its purpose.
- * Connector URL: The endpoint URL of the web service that Order Management will invoke.
- * Username and password: The credentials that Order Management will use to authenticate with the web service.

References:

- * Order Information Service
- * Register a Web Service

NO.15 Identify two valid use cases where a process assignment rule is defined to assign an orchestration process.

(Choose two.)

- A.** when you require multiple orchestration processes for one fulfillment line
- B.** when you require one orchestration process for one fulfillment line
- C.** when you require one orchestration process for sales order lines
- D.** when you require one orchestration process for multiple fulfillment lines

Answer: A D